10 QUICK EMAIL MARKETING TIPS

(RESOURCES INCLUDED!)

- **Get To Know Your Audience:** Research your target audience's demographics and interests, and use this data to create a buyer persona(s).
- Make Your Subject Line Pop: Keep it short, use puns or questions, and don't be afraid to add an emoji!
- **Keep Your Copy Short and Snappy:** Aim for around 200-300 words, and try to break up the text into small, digestible chunks.
- Talk Like a Human: Use contractions, cut out industry jargon, and keep the tone light.
- Hook Your Reader With a Killer Opening Line: Open the email with a joke, a fun fact, or a personal story.
- Show Them the Benefits, Not Just the Features: People are more interested in what your product can do for them than its technical specifications.
- **Use Social Proof To Build Trust:** Include a testimonial from a satisfied customer or showcase the results of a recent survey.
- **Give Them a Clear Call-To-Action:** Create a bold, easily visible CTA that tells your audience what action to take next.
- Add Visual Interest: Add images or GIFs to break up text.
- **Test and Refine Your Approach:** A/B test different subject lines and CTAs. Switch up content strategies to see what resonates best with your audience.

Resources & Tools:

Buyer Personas: <u>Make My Persona</u>

Email Subject Line Grader: <u>Net Atlantic</u>, <u>SubjectLine.com</u> Writing Assistant/Editor: <u>Grammarly</u>, <u>Hemingway App</u>

Find GIFs: GIPHY, Tenor

Find Images: <u>Canva</u>, <u>Bigstock</u> A/B Testing Help: <u>HubSpot</u>

