choosing the best social media platforms for your business

CHEAT SHEET



PLATFORM

DEMOGRAPHICS

PURPOSE

BEST FOR



2.95 Billion Users 36.8% of ALL People on Earth Use Facebook 88% Ages 18-29

Sharing Photos, Videos, Links, Live Stream & Messages Brand Awareness & Reaching a Large Audience



Micro Blogging

556 Million Users Predominately Male Largest U.S. Penetration

Sharing Links to Articles, Text Updates **Building Customer** Relationships, Public Relations



Virtual Discovery

445 Million Users Predominately Female Ages 25-34

Virtual Pinboard, **Sharing Photos** and Videos

Promoting Products, How-To Information



Picture & Video Sharing

2 Billion Active Monthly Users Half of IG population is > 35 90% of Users Follow at Least 1 Brand

Mobile Platform for Photos, Videos, Live Stream & Messages **Brand Awareness** and Customer Engagement



Short-form video

1.4 Billion Active Monthly Users 2nd Most Popular App in US Ages 18-24

Sharing Videos to Build Community and **Brand Loyalty**

Building Relationships, Conversation



Video Sharing

2.5 Billion Users 51 Million Active Channels "Shorts" Views Surpassed 30 Billion in 2022

Video How-To's, Educational

Video Advertising, Reaching a Large Audience



Business Development

930 Million Members Most Popular App in US 45% Income \$75,000+

Sharing News & Article Links, Photos, **Making Connections**

B2B Business & Professional Use, Recruiting

