

Simple tips to help you tell your story.

### **CHOOSING BLOG TOPICS**

- Answer your **customers' FAQs**.
- Ask employees for input.
- Use Google's "suggested searches" feature for inspiration.
- Research what your competitors are writing about.
- Pick a general topic you want to discuss, then narrow it down (e.g., "Running Shoes" vs. "Best Running Shoes For Marathons").
- Try to write about your industry, not yourself.

### WRITING TITLES

- Ideal title length is 60 characters
- Headlines between 8-12 words are shared most often on Twitter.



- Headlines between 12-14 words are liked most often on Facebook
- Write clickable headlines like lists, questions, etc. (Example: "How to..."; "5 Reasons..."; "Top 10...")
- Make sure your headlines reflect the content of your blog and offer something to your reader

#### **FORMAT & STRUCTURE**

- Try keeping your intro/conclusion under 200 words.
  - Use subheadings, bullet points, and lists to **make it easy for readers to follow**.
  - Bold important text (but not too much).
  - Use short sentences and paragraphs.
  - Include a Call To Action (CTA)

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# WFM BLOG WRITING TIPS CONTINUED...

### **KEYWORD RESEARCH & SEO**

- Research keywords to include in your blog.
- Focus on one long-tail keyword per post.
- You can also include supporting keywords.
- Include links to your website pages and related blogs (AKA, interlinking).
- Include at least one external link to a reputable source in your blog.
- Mention your long-tail keyword in the title, and at a natural pace throughout the text.
- Don't overuse your keyword (AKA, keyword-stuffing).

### WRITING ADVICE

- Use contractions to sound more human.
- Always use spell-check.
- Cut out fluffy descriptive words.
- Avoid using too much industry jargon.
- Keep your writing simple (it actually



makes you sound smarter!).

- Put yourself in your reader's shoes.
- Don't write just to meet a word count.
- Make the value of your post clear (what is the reader getting out of it?)
- Make your intro captivating with humor, empathy, statistics, or a description of the problem.
- Remember, you can always edit later. Just get the words onto paper!

## **HELPFUL TOOLS**



Blog Idea Generator: <u>BuzzSumo & HubSpot</u> Keyword Research: <u>Moz Keyword Explorer</u> Editing & Simplifying: <u>Hemingway Editor</u> Titles: <u>Title Case Converter & CoSchedule</u>

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